



Old Mutual Financial Network
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FIDELITY AND GUARANTY LIFE INSURANCE COMPANY
 FIDELITY AND GUARANTY LIFE INSURANCE COMPANY OF NEW YORK
 AMERICOM LIFE AND ANNUITY INSURANCE COMPANY

C O R P O R A T E F A C T S H E E T

OLD MUTUAL FINANCIAL NETWORK

Business:	Old Mutual Financial Network is a part of the Old Mutual group of companies. Working through its network of established insurance companies (Fidelity and Guaranty Life Insurance Company and Americom Life and Annuity Insurance Company) Old Mutual Financial Network is committed to delivering innovative and balanced financial solutions. A diverse portfolio of annuities and life insurance products are distributed in 49 states and the District of Columbia through an established group of master general agents.
Web site:	www.omfn.com
Headquarters:	Baltimore, MD
Assets:	As of December 31, 2003, the U.S. Life Group had \$8.3 billion in assets, \$13.2 billion of funds under management* and in-force life business valued at \$63.5 billion. (\$7.7 billion and \$205 million have been set aside for Fidelity and Guaranty Life and Americom Life and Annuity policyholder liabilities respectively.).
Sales:	Since its acquisition by Old Mutual, the companies of Old Mutual Financial Network have witnessed tremendous growth, produced positive sales and earnings growth. With an expanded offering that included a corporate-to-corporate strategy and variable annuity offering, 2003 sales totaled \$3.1 billion.
Chief Executives:	Guy Barker, Chief Executive Bruce Parker, President

OLD MUTUAL

Business:	Established in 1845, Old Mutual is a global diversified financial services company active in life insurance, asset management, banking and short-term, property/casualty insurance.
Web site:	www.oldmutual.com
Headquarters:	London, England
Assets:	As December 31, 2003, Old Mutual has in excess of \$222.9 billion of assets under management. Old Mutual plc maintains its primary listing on the London Stock Exchange (LSE: OML) and ranks as the world's 14th largest insurance company, a Fortune Global 500 company and a FTSE 100 financial services group.
Sales:	Total assets of \$102.8 billion as of December 31, 2003. They have approximately 4 million life assurance policyholders, 3.6 million banking customers, 600,000 property and casualty insurance policyholders and more than 900,000 unit trust accounts worldwide.
Chief Executives:	Jim Sutcliffe, Chief Executive, Old Mutual plc Guy Barker, Chief Executive, U.S. Life Group

*GAAP Basis